

ADDENDUM

Frequently Asked Questions (FAQ's)

Ithaca/Cayuga Data Juice – Broadband Connectivity Project Request for Proposals to Design, Build, and Operate a Middle Mile Fiber Optic Network

When is the RFP due date?

There were two due dates listed in two different places in the RFP. The due date we expect is the latter: Wednesday 24 November at 5p EST.

What is the anticipated capacity need at Cayuga Data Juice?

Unknown. Cayuga Data Juice will be a client of the infrastructure but has not yet enumerated its need or secured other end users.

Is the proposed route, from Guthrie to Cayuga Data Juice, flexible?

Yes. The primary purpose of the project is to deliver fiber to Cayuga Data Juice, which is a requirement. Where it comes from is negotiable. The Guthrie Healthcare campus is one option that would enable connection to the wider network of fiber, but there are others.

There are several additional factors that should be considered, however: 1. Public and/or economic development benefit for the Town of Lansing, which is a partner on the project; 2. Potential to connect unserved and/or underserved households along the route; and 3. Possible redundancy for the Town of Dryden.

How flexible is the partnership to build, maintain, and operate the fiber?

All offers will be entertained. As 50% of the project funding is supplied by an Appalachian Regional Commission (ARC) grant, any proposed agreement is subject to its legal review. ARC has explained that project funding cannot simply pass through IAED without public benefit, for a yet unspecified return and/or an indeterminate amount of time.

IAED is uninterested in long-term ownership and cannot support maintenance and operations.